



WSCA - Where You Can Measure the Benefits of Participating as a Member



Open Only to Members of WSCA **A Rewards Program Like No Other**

How?

- ▶ You can win financial rewards by recruiting new members of the Western States Contractors' Alliance.
- ▶ You can win additional rewards by signing up those new members for other WSCA-endorsed products and services.

Who Is Eligible?

- ▶ All WSCA member companies and member individuals are eligible. Contractors, subcontractors, and associate members are all included.
- ▶ Employees of member companies may enter as individuals if approved by the member company.

Why Participate?

- ▶ Participants can earn monetary rewards that can even exceed the annual dues cost of membership.
- ▶ You benefit another way – the larger our organization becomes, the better our ability to negotiate improved benefit programs for our members and add to new programs already being requested by members.



What Can I Win?

- ▶ Plenty! Here are some examples:
 - Recruit 1 member, win \$100*
 - Recruit 5 members, win \$1,000*
 - Recruit 20 members, win \$7,000*
- ▶ Enroll new members in other WSCA services and win even more.
- ▶ Contact us at the address below for complete details on how the WSCA Rewards Program can make your membership profitable.

What Qualifies For a Reward?

- ▶ Sale of new memberships in the WSCA, including both memberships sold as a condition of buying some other WSCA product such as liability insurance and memberships sold to companies or individuals that want to join the WSCA for other reasons.
- ▶ Sale of WSCA-endorsed products or services to a new member. This includes any educational course offered by the WSCA Learning Center (each course counts as a separate reward credit), a warranty program, insurance premium financing program, vehicle fleet management program, workers' comp recovery service, payroll service, or any other product or service added after January 1, 2008. Sales of liability insurance programs are not included.
- ▶ The rewards program is tailored to each member's membership period, covering the 12-month timeframe from the acceptance of the membership application (or renewal in some cases) to the renewal date on the statement sent by the WSCA office.

Exclusively from **WESTERN STATES CONTRACTORS' ALLIANCE**

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